

## ACS Head Office Moves to Larger Facility

After 20 years in the current location, ACS will be relocating to a larger head office in the spring of 2007 to accommodate our rapid growth. "Production requirements are more than double that of just five years ago, and we needed to expand our capabilities in order to keep up with market demand" said Steven Chau, Corporate Controller for ACS.

The new office is located at 60 International Blvd in Toronto, Ontario – about twelve kilometers east of the previous office. Not only is the office more modern, it features over 35,000 square feet of office and production space while still allowing key departments to work closely together.

Production capabilities can now be increased as needed due to more space for materials handling and processing.

Customers will receive further communication by mail once the new phone numbers are established and the date of the move is confirmed. Toll-free phone numbers and email addresses will not be changing. No disruptions in production, shipping or service are expected and customers will continue to receive product shipments as per standard lead times.



## What is Project X?

For the past few months, ACS engineers have been working on Project X – a new wall-mounted breath alcohol tester designed for the hospitality and industrial safety markets. While still in its infancy, this coin operated alcohol tester can be used for unsupervised public testing in places where it is common to consume alcoholic beverages.

Many people want to know their breath alcohol concentration, not because they plan to drive a car or operate dangerous machinery, but simply for the sake of knowing how alcohol affects them personally. This enables one to gain awareness and education leading to responsible consumption habits.

Coin operated alcohol testers are not new. However, what makes this fuel cell based machine different is its compact size, easy to understand interface and pleasing aesthetics. It even allows the option to use standard mouthpieces or drinking

straws to blow into.

Production is expected to begin at the end of 2007 and pre-ordering begins May 1, 2007 on a first come, first served basis.

## New dealer support site launched

In February of this year, dealers and distributors were introduced to a new marketing tool designed to improve access to product information, sales material and overall communication with ACS. Commonly known as the ACS Dealer Support Site, this online tool provides access to the latest in product brochures, photography, technical specifications and more.

"The intention is to make it as easy as possible for our dealers to promote and sell products", said Chris Wilson - Director of Breath Test Products. "We frequently receive requests for downloadable images, brochures, user manuals and other related items. Now, dealers can access this informa-

tion 24 hours a day".

In the future, dealers will be able to download critical software updates without having to ship the units to ACS' head office in Canada.

To ensure security, all registered dealers and business partners have received a username and password to access the site. New dealers who have not yet received their username and password are encouraged to contact ACS at info@acs-corp.com.



## Another exciting year!

As we prepare for another exciting year, I have been reviewing our recent accomplishments over this past year, and the initiatives ACS has begun during 2007. The years 2006 and 2007 can be characterized as a period of great growth and positive change.

I am very excited to inform you that ACS has been selected by a vehicle manufacturer as their Tier-1 OEM supplier for their alcohol interlocks. This makes ACS the first alcohol interlock manufacturer to provide its products directly to the assembly line of a major vehicle manufacturer. The Volvo Alcolock™ will be installed into Volvo trucks, beginning November 2007.

In April 2006, ACS achieved a significant quality milestone by receiving ISO 9001:2000 certification. In February 2007, ACS achieved yet another quality milestone, with its ISO 14001:2004 certification. Also, we are on track to obtain the automotive quality certification, TS 16949. All of these certifications will help ensure that you receive the best quality product.

To accommodate our tremendous growth, ACS will be moving to a larger facility in the upcoming months. We have purchased a 35,000 square foot office and production building located close to our present office. Further communication will be sent by mail once the new phone numbers are established and the date of the move is confirmed.

A new support channel was introduced to all of our dealers and distributors earlier this year. The ACS Dealer Support Website provides access to the latest in product brochures, photography, technical specifications and more. I am

- ACS achieves ISO 14001:2004
- ACS & Volvo Truck – first with factory installed Alcolock
- ACS Head Office Moves to Larger Facility
- What is Project X?
- New Dealer Support Website launched



positive this website will prove to be extremely beneficial.

As you can see, ACS has achieved a great deal in the past year. Through all of these successes, the primary objectives are to provide better products and better service; resulting in improved customer satisfaction. Everyone at ACS is looking forward to serving you throughout the years to come, and I hope you enjoy this newsletter!

Sincerely,

Stephen Hale, President

## Another Quality Milestone

### ACS achieves ISO 14001:2004 Registration

At the beginning of February, ACS successfully completed a three day audit of its Environmental Management System. The audit was conducted by TUV Canada and involved an assessment of the processes and the impact of the company's waste streams on the environment. The audit involved a thorough review of the procedures to ensure ACS is compliant to the standard, the control methods of any activity that could impact the environment, the knowledge of the people to the government regulations, and the disciplines that ensure procedures have been implemented and followed.

The ISO 14001 standard can be broken down into six basic elements, Environmental Policy, Planning, Implementation & Operation, Checking & Corrective Action, Management Review, and Continual Improvement.

**Environmental Policy** – This is the document that states the ACS commitment to protecting the environment and the continuous improvement of environmental performance.

**Planning** – This involves the analysis of day-to-day activities and the

environmental impact of each activity, better known as Aspect/Impact analysis.

**Implementation & Operation** – This looks at the development and execution of processes to achieve environmental goals and objectives.

**Checking & Corrective Action** – The monitoring and measuring of the waste streams and the environmental indicators that ensure the goals and objectives are being met.

**Management Review** – The review of the Environmental Management System by senior management to ensure the system is working, adequate, and effective.

**Continual Improvement** – This ensures that ACS is taking steps to reduce the environmental impact of its activities by establishing objectives and setting targets to environmental management goals.

The main focus of the audit was on the manufacturing processes and on the control of hazardous substances that could affect the environment.

The ACS team showed that they had completed a thorough review of every process including the identification of substances, the activity that involved its use, and the impact to the environment.

The audit also involved the engineering process where the emphasis was on product design and the use of environmentally friendly materials. Additionally, TUV audited the Human Resources department to ensure that the appropriate training needs had been identified and that the training records were complete and compliant to the standard.

Environmental compliance to the ISO 14001 standard has involved a significant amount of ACS investment in terms of training, resources, and testing of our waste systems. As the Environmental Policy states, ACS recognizes the importance of environmental protection and is committed and dedicated to the task.

# ACS & Volvo Truck

## first with factory-installed Alcolock™

Alcohol Countermeasure Systems Corp (ACS) will be the first ignition interlock manufacturer to provide its products directly to the assembly line of a major vehicle manufacturer. Unlike other aftermarket alcohol interlock systems, the Volvo Alcolock™ will be installed into Volvo trucks at the point of assembly.

Based on ACS' proven Alcolock V3™ platform, the Volvo Alcolock has been customized to fit seamlessly into the dash of the truck. Also, because the component is original equipment, it comes with a full factory warranty direct from Volvo. This is the first alcohol interlock of its kind to do so and is a testament to the quality and engineering that goes into the product.

To ensure quality standards are maintained, ACS has initiated the process to acquire the internationally recognized TS 16949 automotive standard. ACS has also recently achieved the ISO 14001 environmental standard. These certifications are and will be an integral compliment to the existing ISO 9001 certification received in 2006.

Most factory-installed units are intended for Sweden; however, the Volvo Alcolock will eventually be available in Denmark, Norway and Finland. Historically, truck owners have purchased the Alcolock V3™ through Volvo Truck's aftermarket department.

Bill Burger, ACS Technical Director, is excited that his past two years working closely with Volvo has paid off. "We knew the technology was



an accepted and viable solution to reduce alcohol-related traffic fatalities. It was just a matter of time before a major automotive manufacturer decided to make it a factory-installed option. Given Volvo's reputation for safety-related leadership, I am very pleased they chose ACS as their alcohol interlock manufacturer".

The Alcolock is expected to begin serial production in November, 2007 and will be available through Volvo Truck dealerships in Sweden.

